



**Privacy Enhancing Technologies for RFID in Retail-  
An Empirical Investigation**

UbiComp'07, Innsbruck, September 2007

A new book ☺ by Sarah

HUMBOLDT-UNIVERSITÄT ZU BERLIN



HABILITATION

**User Control in  
Ubiquitous Computing:  
Design Alternatives and  
User Acceptance**



Zur Erlangung des akademischen Grades  
Venia Legendi

can be retrieved from: [www.wiwi.hu-berlin.de/~ssplek](http://www.wiwi.hu-berlin.de/~ssplek)

**UC applications what are they all about? 93% about input  
automation...**

Table 1: Ubiquitous Computing applications: A snapshot of prototypes from 2003-2005

Project/Application Name	Classes of Automation		Goals of UC Applications										most likely scenario	use without W-Work
			Input Automation		display interaction			Output Automation			cost	benefit		
			can't do	do poorly	don't like doing	see/paraphrase	analyze/interpret	notify	Feedback	decision reduction				
1 Restaurant (PDA, PDA, APP)	x	x	x	x	x	x	x	x	x	x	x	prof.	W	
2 Smart Classroom	x	x	x	x	x	x	x	x	x	x	x	prof.	W	
3 STYMO	x	x	x	x	x	x	x	x	x	x	x	prof.	L	
4 Argus (APP)	x	x	x	x	x	x	x	x	x	x	x	prof.	W	
5 Voice Communication Budget System	x	x	x	x	x	x	x	x	x	x	x	prof.	W	
6 Foodland	x	x	x	x	x	x	x	x	x	x	x	prof.	L	
7 LUNGEEN	x	x	x	x	x	x	x	x	x	x	x	prof.	W	
												prof.	L/W	
												prof.	W	
												prof.	W	
												prof.	W	

Spiekermann, S., "User Control in Ubiquitous Computing: Design Alternatives and User Acceptance", Sept. 2007

**Privacy in Interaction with Smart Devices is not relevant for  
people in their purchase and use intentions.**

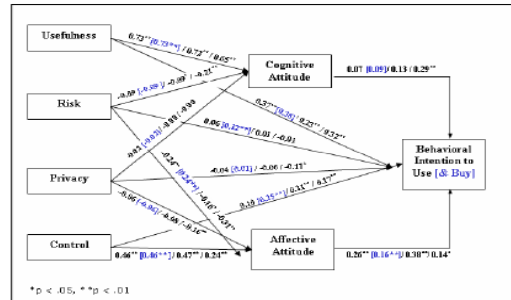


Figure 24: UC-AM: relationships and path coefficients (fridge use [buy] / ISA / garage scenario)

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**Agenda**

- Introduction to RFID and the Privacy Issue
- Qualitative Research Results: User Concerns over RFID
- Privacy Enhancing Technologies (PETs) for RFID
- PET Acceptance: Is the Kill Function a Dead-End?

**RFID tags are one important component of the Intelligent  
Infrastructure or Ubiquitous Computing Landscape.**



RFID tags bear tremendous potential for supply chain optimization.



Experiences made by Metro Group

- Reduction of labor cost (~ 11%)
- Reduction of losses along the supply chain (~ 11-18%)
- Reduction of Out-of-Stock Situations (9 - 14%)

RFID also has the potential to revolutionize marketing at the POIS.

Product Portfolio

- More precise sales analysis through enhanced numbering system use
- Person – product attribution
  - ... through combination with video systems
  - ... through enhanced numbering system in combination with loyalty cards
- Optimization of product qualities through serial number tracking

Price

- Facilitation of price differentiation through intelligent shelves

Promotion

- More precise measurement of advertisement effectiveness: ad pricing based on consumer attention instead of eye-balls.
- Personalized recommendations based on „attention“ information

Product placement and shop-floor design

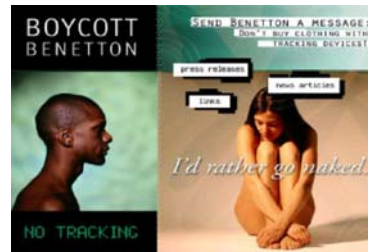
- Optimization of shop-floor design through enhanced movement tracking

RFID triggers strong emotions among privacy rights organizations.



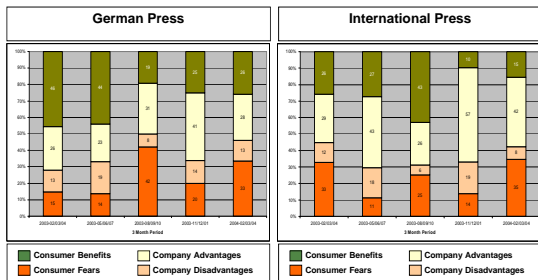
Public Outcry in Rheinberg (Germany)

Some companies have put RFID projects on hold fearing consumer backlash on privacy issues.



US Campaign by Caspian against benetton

The press picks up privacy rights arguments.



...and Harvard writes Case Studies...



HBR: "None of our Business?"  
by Roberta A. Fusaro

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## What are major consumer fears associated with RFID?

### Focus Group Results

- Concern of one's personal belongings to be assessed without one's knowledge and consent
- Concern to become known to and classified by others
- Concern to be followed
- Concern to sign responsible for each object one owns
- Concern about being restricted, educated or exposed through automatic object reactions



*„...something is being done with me that I cannot really control and grasp and this is what I am afraid of.“ (group 3, S. 32)*

Consumer Concern	Associated Issues	Control Requirements (derived from the consumer concern, its associated issues, its associated issues, its associated issues)
Concern of one's personal belongings to be assessed without one's knowledge and consent	RFID tag - reader	(1) Know about reader-consumption (ring) (2) Adjust the reader-consumption (ring) (3) Know tag-writer-consumption (ring)
Concern to become known to and classified by others	RFID tag - reader RFID data flows in the background Consumer RFID data flows in the background RFID data flows in the background RFID data flows in the background	(1) - (3) (4) Know about reader-consumption (ring) (5) Know about reader-consumption (ring) (6) Know the possibility to opt out of consumption (ring) (7) Know about the data collected and right to change or delete (data) (8) Know about the data collected and right to change or delete (data) (9) Know about the data collected and right to change or delete (data) (10) Know about the data collected and right to change or delete (data)
Concern to be followed	RFID tag - reader RFID data flows in the background Consumer RFID data flows in the background	(1) - (3) (4) Know about reader-consumption (ring) (5) Know about reader-consumption (ring) (6) Know the possibility to opt out of consumption (ring) (7) Know about the data collected and right to change or delete (data)
Concern to sign responsible for each object one owns	RFID data flows in the background Consumer RFID data flows in the background RFID data flows in the background	(1) - (3) (4) Know about reader-consumption (ring) (5) Know about reader-consumption (ring) (6) Know the possibility to opt out of consumption (ring) (7) Know about the data collected and right to change or delete (data)
Concern about being restricted, educated or exposed through automatic object reactions	RFID data flows in the background Consumer RFID data flows in the background RFID tag - reader	(1) - (3)

## Control Requirements for RFID PETs:

- to provide for
- cognitive
- decisional
- behavioural
- CONTROL

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## PETs for RFID: A Snapshot of the Literature

	2002	2003	2004	2005	2006	2007 (until June)	Total
Number of papers published on security and privacy in RFID systems on Gildas Avoine's Site	1	11	23	59	66	17	177
Number of papers containing technical proposals to control information flow between tag and reader	1	8 (72%)	17 (74%)	32 (54%)	52 (79%)	13 (76%)	123 (69%)
...of these, those which describe their motivation as protecting end-user privacy	0	4 (50%)	14 (82%)	25 (78%)	22 (42%)	6 (46%)	71 (57%)
dealing with...							
RFID Kill Function		1	2	2	0	0	5
User Scheme			1	1	3	3	8
Agreed Scheme			1	1	3	3	8
On-tag Scheme		2	11	20	19	6	58

## Some notes on the Class1/Gen2 tags' kill-function...

**"If you consider that RFID tags represent the future of computing technology, this proposal [the kill function] becomes as absurd as permanently deactivating desktop PCs to reduce the incidence of computer viruses and phishing"**  
(p. 92 in (Rieback, Gaydadjiev et al. 2006)).

## Encryption? Not really...

### Beyond password management...

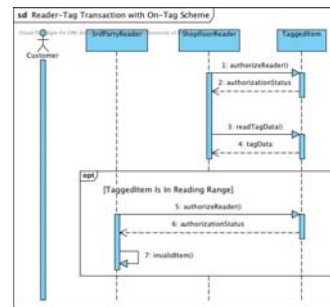
Table 7: Processing requirements to implement cryptographic primitives on RFID chips

Cryptographic primitive	Number of Gates	Reference
AES symmetric cipher	~3400	(Feldhofer, Wickerstorfer et al. 2005)
SHA-1 hash function	~4300*	(Kaps and Sunar 2006)
ECC public-key encryption	~15000	(Batina, Guajardo et al. 2006)

\*The estimation does not include the area for RAM. A similar implementation including the required RAM requires about 10,000 gates (Feldhofer and Fischbein 2006)

(Juels and Weis 2005): "One might assume that Moore's Law will eventually enable RFID tags and similar devices to implement standard cryptographic primitives like AES. But there is a countervailing force: Many in the RFID industry believe that pricing pressure and the spread of RFID tags into ever more cost-competitive domains will mean little effective change in tag resources for some time to come, and thus a pressing need for new lightweight primitives" (p. 294).

## ...none of the control requirements is fulfilled.



## User/Password Model: Direct User Control

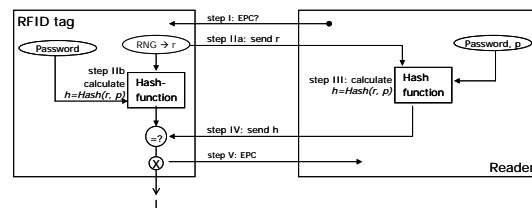


- RFID chips are sealed (deactivated) at the store exit with a privacy password.
- This deactivation is done seamlessly and simultaneously for all products (no transaction cost)
- The password scheme is supposed to be secure.



- If services are sought on the basis of RFID chips after purchase, the privacy password serves as authorization.
- The consumer initiates service use.

## The Password Model



## Network (Agent) Model: Control is delegated



- RFID chips are generally left on to respond to network requests.
- Access to chips is managed via privacy preferences stored on the network.
- A user specifies these privacy preferences in written form with a mobile operator.



- Privacy preference management is then done automatically via the mobile phone.
- The mobile phone serves as a privacy buffer.
- It is asked by readers whether tags can be read out or not.
- It has the power to deny access.

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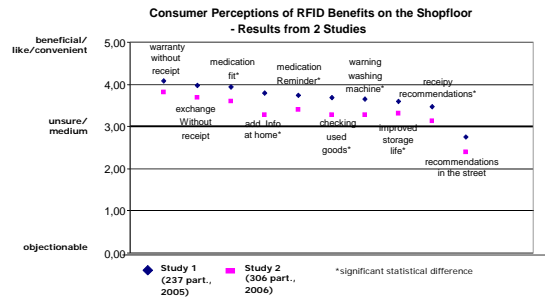
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### Participants of 2 subsequent studies on RFID acceptance

Stimulus used	Study 1				Study 2	
	Chips ON	Chips Stilled	User PET	Agent PET	Chips ON	User PET
	Film 1	Film 2	Film 3	Film 4	Film 1	Film 3
<b>Film evaluation</b>					6,9/11	7,7/11
<b>Sex</b>	Male	28	28	34	27	47
	Female	27	23	40	28	50
<b>Age</b>	< 29	21	15	28	19	35
	30-49	23	20	34	26	56
	> 50	9	10	12	10	6
<b>Education</b>	No high-school	25	21	31	20	42
	High-school	28	29	41	35	55
<b>Income pre tax</b>	< € 10 k	21	20	26	24	33
	€ 10 - 30 k	22	15	33	17	25
	> € 30 k	8	14	10	14	29
<b>TOTAL</b>		84	51	74	55	98

Spiekermann, S., "User Control in Ubiquitous Computing: Design Alternatives and User Acceptance", Sept. 2007 & Spiekermann, S., "Privacy Enhancing Technologies for RFID in Retail: An Empirical Investigation", UbiComp Paper, 2007

### RFID based after-sales services are seen quite positive by participants.



Günther, O., Spiekermann, S., "RFID And The Perception of Control: The Consumer's View", Communications of the ACM (CACM), Vol. 48, No. 9, September 2005

### In a pre-study control items were ranked and categorized.

Rank	Index	Question text (1 = fully agree - 5 = do not agree at all)	Category
1	POW 1	I feel that I can meet the intelligent environment in a way I feel is right.	Power
2	POW 2	Thanks to <the PET> the electronic environment and its reading devices will have to submit to my will.	
5	POW 3	Due to <the PET> I perceive perfect control over the activity of my chips.	
3	CON 1	Thanks to <the PET> I could determine myself whether or not I'll interact with the intelligent environment.	Contingency
7	CON 2	Through <the PET>, services are put at my disposition when I want them.	
6	H 2	I could imagine that if the electronic environment set out to scan me, it would be able to do so despite <the PET>.	Helplessness
10	H 1	<The PET> will finally not be able to effectively protect me from being read by the electronic environment.	
8	COI 1	Due to <the PET> I am still my decision whether or not the intelligent environment recognizes me.	Choice
4	COI 2	Through <the PET> I finally have the choice whether or not I am being scanned or not.	
9	IC 1	Through <the PET> I would always be informed of whether and in what form the electronic environment recognizes me.	Information
11	IC 2	Using <the PET> I would always know when and by whom I have been read out.	
*	EUP 1	To learn to use <the PET> would be easy for me.	Ease-of-use
*	EUP 2	It would be easy for me to learn skillful use of <the PET>.	
*	EUP 3	I would find <the PET> easy to use.	
*	EUP 4	Due to <the PET> the information exchange between my chips and reading devices would be clearly defined.	

Spiekermann, S., "User Control in Ubiquitous Computing: Design Alternatives and User Acceptance", Sept. 2007

### Control through PET use is neither perceived when deploying the Agent Scheme nor when using the User Scheme.

CONTROL MEASURES	Average Evaluation of the PET (m)		
	User PET	Agent PET	sig.
Ease of Use of PET	4,09	3,78	.052
Information through PET	3,28	3,40	.480
Helplessness despite PET	4,07	4,35	.112

Günther, O., Spiekermann, S., "RFID And The Perception of Control: The Consumer's View", Communications of the ACM (CACM), Vol. 48, No. 9, September 2005

### 73% of participants want to see RFID chips destroyed rather than taking advantage of the benefits. The trend is reinforced the more education people have.

F48: Die vorangegangenen Fragen und der Film zeigen, dass RFID Technologie Nachteile und Vorteile für den Verbraucher mit sich bringt. Nennlich wäre sein das Passwortschloss denkbar, alle Chips am Ladeneingang vollständig zu zerstören. Wie ist Ihre Gesamtmeinung zu dieser Frage? Bitte markieren Sie Ihre Tendenz auf einer Skala:

	Chips vollständig zerstören	Chips mit Passwort zerstören
	Tendency to reject PET (1-5)	Tendency to use PET for advantage (1-5)
User Model with IB	69.9% <b>82.9%*</b>	8.2% <b>12.2%*</b>
Network with IB	78.2% <b>71.4%</b>	9.1% <b>17.1%</b>
Gesamt with IB	73.4% <b>77.6%</b>	8.6% <b>14.5%</b>

Deactivation vs. PET. The numbers in italics represent the top 60% of the panel with respect to education. The asterisk \* denotes a significant difference of technology perception due to education.

Günther, O., Spiekermann, S., "RFID And The Perception of Control: The Consumer's View", Communications of the ACM (CACM), Vol. 48, No. 9, September 2005

### What drives the preferences for using Agent and User PETs vis-à-vis the kill-function?

PET scenario	Study 1			Study 2		
	Use PET	Agent PET	Use PET	Use PET	Agent PET	Use PET
Dependent Variable	Rather kill or rather use a PET scheme? (11-point scale: 1=kill, 11=PET)					
Adjusted R <sup>2</sup> →	.476		.386		.411	
Independent Variables ↓	no of items	α	β	no of items	α	β
Consumer	3,543			3,285		3,591
Peer Opinion	2 740 145 194	2	468 438 003	2	-	-
Ease of use of RFID	3 880 230 068	3	785 220 255	3	816 (-) 010 902	
Usefulness of RFID	9 929 323 005	9	878 036 824	9	886 413 000	
Ease of use of PET	3 881 (-) 176 164	3	915 (-) 082 647	3	809 036 629	
Information PET	3 837 (-) 335 004	3	836 144 224	4	773 146 927	
Helplessness PET	2 650 (-) 218 019	2	579 (-) 547 007	4	729 (-) 210 003	
Attitude new technology	-	-	-	-	-	4 565 001 000
Technical Ability	-	-	-	-	-	3 798 076 000
Privacy Profile Aware	-	-	-	-	-	6 877 038 513
Privacy Identity Aware	-	-	-	-	-	4 821 049 504

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