

# Sharing Economy

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#### Various Definitions

- "A system of direct exchange of goods and services among individuals without an intermediary directly facilitating every transaction" (1)
- "People coordinating in acquisition and distribution of a resource for a fee or compensation" (2)
- "Central in the sharing economy is the sharing and selling of goods, services, space and money, usually on an online platform." (3)
- "Making use of market intelligence to create a more collaborative and sustainable society" (4)

#### Outline

- 1. Introduction
  - Definition of the Sharing Economy
  - Close relatives of the Sharing Economy
- 2. Some sectors of the Sharing Economy
  - Transportation
  - Accommodation
  - Sharing between customers
  - Sharing between businesses
- 3. Governmental adoption of Sharing Economy
- 4. Conclusion
- 5. References

#### Most concise definition

"Consumers granting each other temporary access to underutilized physical assets with idle capacity, possibly for money" (5)

- Consumer-to-consumer interaction (vs. Business-to-Consumer)
- Temporary access (ownership remains unchanged)
- Physical goods (as opposed to skills or time)

# Close relatives of the Sharing Economy

#### On-Demand Economy

- ➤ Supply follows customer demand immediately
- ➤ No supply if there is no demand
- ➤ Example: Uber

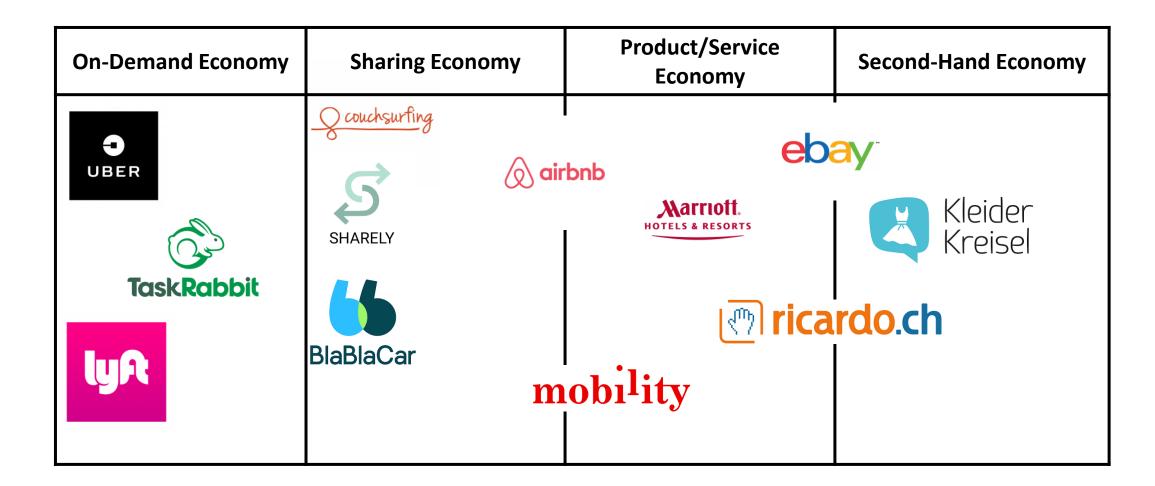
#### Second-Hand Economy

- >Customers sell used items to each other
- ➤ Example: Ebay

#### Product/Service Economy

- >Traditional renting/leasing by customers from businesses
- Example: Hotel, Taxi, DVD rental

# Examples



# Importance of ICT to the Sharing Economy

- ICT = Information and Communication Technologies
- Digital platforms enable mass adoptions of products and services through the sharing economy (6)
- ICT enables connections between individuals to efficiently fulfill their needs

# Some sectors of the Sharing Economy

- Transportation
- Accommodation
- Sharing between consumers
- Sharing between businesses

### Transportation

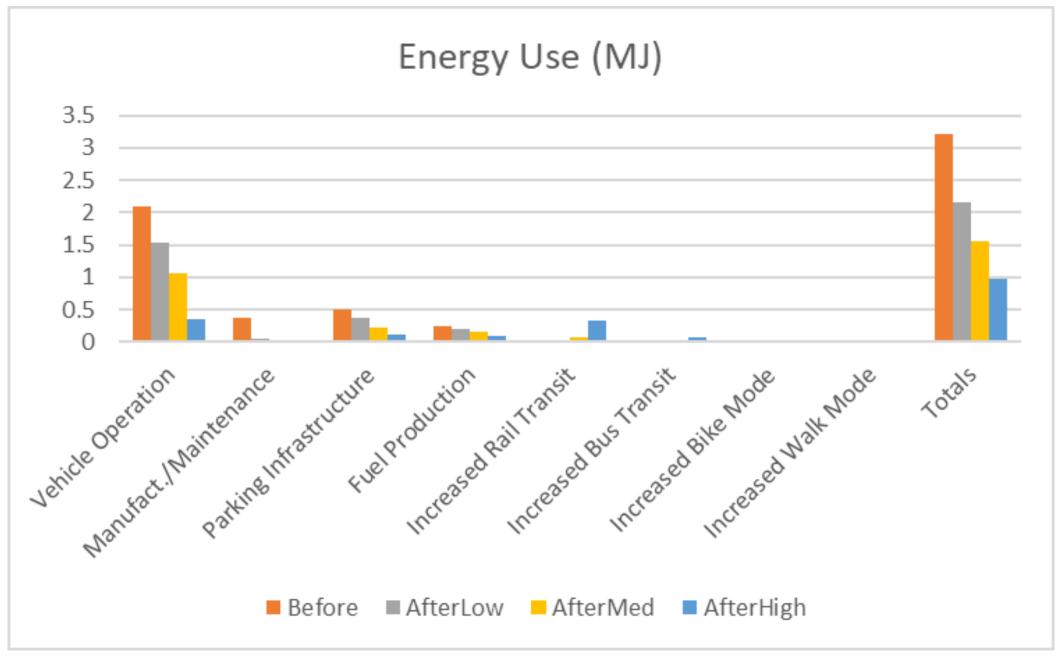
- In 2018, 37.8% of Swiss energy use was in the transport sector (7)
  - → Transportation is rather expensive energy-wise
- Car Sharing
  - Most common form of transportation sharing
  - True sharing: trip would have taken place anyway, but now there are more passengers
  - On-demand economy: often also considered to be "sharing"
- Bike Sharing
  - Often not differentiated from public bike rental
  - Has become more popular in recent years

# Car Sharing in the US -- Setup

- Research by Chen and Kockelman (8) on the life-cycle impacts of car sharing on energy use and greenhouse gas emissions (2015)
- Consider vehicle manufacture, fuel production, travel distances, fuel economy, parking demands and impact on user behavior
- Candidate households for carsharing: urban areas with high population density → 3-26% of US population
- Previous studies estimate market potential for car sharing at 10% of adults over 21

### Car Sharing in the US -- Effects

- Vehicle ownership impact: 1 shared car replaces 9 -13 privately owned cars
- Vehicle-kilometers travelled usually decrease 30-70%, especially if cost of usage is visible by the minute
- Shared cars need to be replaced more frequently (every 2-3 years instead of 6-7 years)
  - → but therefore shared cars will also on average be newer and more fuel efficient than private cars



### Car Sharing in the US -- Conclusion

- Most important contributor to carsharing's lowered impacts is avoided travel and travel shifted to non-car modes (8)
- Avoided travel probably due to need to plan ahead (making reservations) and immediate cost awareness
- Vehicle manufacture and maintenance has a comparably small impact on energy use and greenhouse gas emissions

# Bike Sharing -- Setup

- Study about impact of bike share programs on motor vehicle use (12)
- Analyzed Melbourne, Brisbane, Washington D.C., London, Minneapolis/St.Paul
- Survey among users to establish which mode of transportation was substituted by the bike sharing program

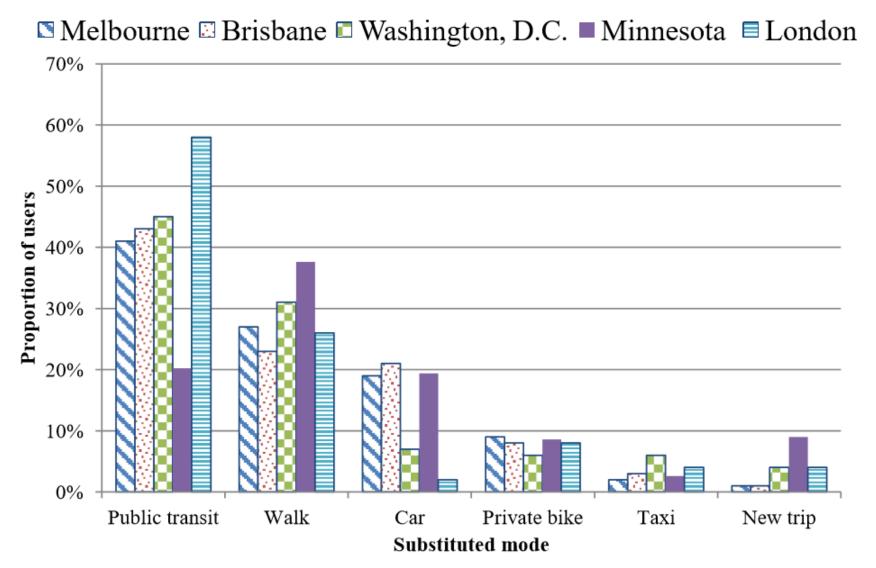
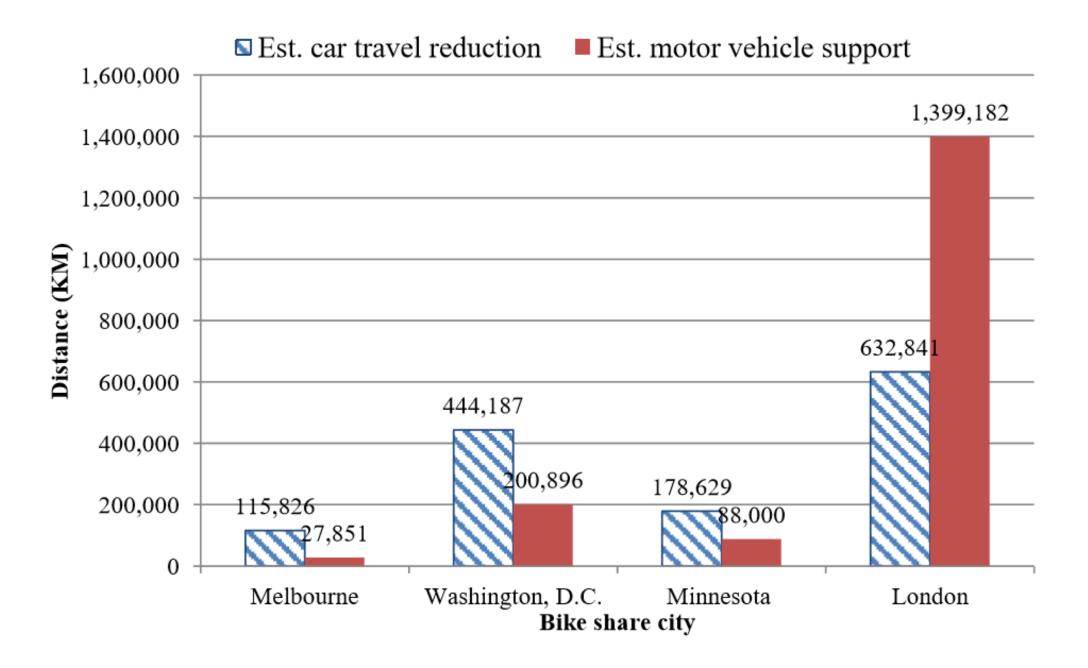


Figure 1 Mode substitution in selected cities.

Source: Melbourne and Brisbane (Fishman, Washington, & Haworth, 2013b), Washington, D.C. (LDA Consulting, 2012) Minnesota (Nice Ride Minnesota, 2010) London (Transport for London, 2011a)

### Bike Sharing -- Results

- Reduction of 90000 vehicle-km/year in Minneapolis/St.Paul and Melbourne
- Reduction of 243000 vehicle-km/year in Washington D.C.
- But: 766000 km/year *increase* in motor vehicle use in London!
  - ➤ Mostly public transport substituted by bike use
  - > Substantial truck use for rebalancing of bike distribution (12)



# Accommodation as Sharing Economy

#### **Positive Effects**

- Existing infrastructure reused
  → land use efficiency
- Generally lower energy consumption than traditional hotels

#### **Potential Rebound Effects**

- Lower cost compared to hotels leads to savings which can lead to increased consumption
- Cheap accommodation encourages additional travel
- Larger share of market is served
  → overall use rate increased

#### Airbnb accommodation

- Airbnb self-reports 63-78% reduction in energy consumption and 61-89% reduction in greenhouse gas emissions per guest night compared to hotels (9)
- No access to underlying numbers or methodology due to concern about privacy and trade secrets

# Sharing assets between consumers (1)

- ICT and digital platforms are central to sharing items
  - Encourage trust between strangers based on review and rating systems (10)
  - ➤ Provide matching service/coordination between people
- Swiss example: <a href="mailto:sharely.ch">sharely.ch</a>
  - > Lending and sharing platform for rarely used items
  - > Frequent items: machinery, electronics
  - ➤ But also clothes, art, plants, boats...

# Sharing assets between consumers (2)

#### **Positive Effects**

- Increased utilization of durable assets (11)
- Less resource consumption for production of items

#### **Potential Rebound effects**

- Shared goods need to be transported
- Savings in this area might lead to increased consumption elsewhere

# Sharing between businesses

- Business-to-Business (B2B) sector is growing (6)
- Sharing spare resources to operate at maximum efficiency:
  - > Real estate, e.g. office space, warehouses, store fronts
  - > Trucking capacity
  - > Capital assets, e.g. one MRI machine for multiple hospitals
- Positive effects: less construction/production emissions
- Rebound Effects: money saved can be spent elsewhere

# Governmental adoption of Sharing Economy

- Not strictly speaking Sharing Economy, since it is not Consumer-to-Consumer sharing, but it follows the same goal
- United Kingdom: promotes sharing in transportation, office space, accommodation and skills networks
- "Sharing Seoul":
  - > Project to promote sharing of goods and services in many areas
  - > Co-working spaces, common rooms within housing blocks, bike sharing...

#### Conclusion

- Generally, sharing items leads to less items being produced and therefore fewer emissions during that phase
- Not enough empirical data, especially on the various rebound effects
- So far, transportation and accommodation seem to be the biggest sectors of the Sharing Economy, with the biggest reductions in emissions

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